

Richie Kodora, Vice President of Sales for Optum's Education, Government Employer and Labor Division

As the Vice President of Sales for Optum's Education, Government Employer and Labor division, Mr. Kodora brings more than 30 years of executive sales experience to his role at Optum.

Before joining Optum two years ago, he was the Executive Vice President of Sales from 2000 to 2009 at APS Healthcare, a care management, wellness and behavioral health company. Before that, he was the Senior Vice President of Sales and Marketing at ValueOptions, a managed care company that specializes in the management of behavioral health issues.

He is a five time (5) Altus Award Winner for the OptumHealth Employer Division, and he is a member of Optum's Client Development Leadership Council, in a peer-nominated position, for his demonstrated leadership and strong customer focus.

Mr. Kodora holds a bachelor of arts degree from Lynchburg College and a Master of Business Administration from Tulane University.