

## **TODAY'S PRESENTER**

## Matt Ward Medical Equation Account Executive



Mr. Matt Ward has been with Medical Equation since 2013 and provides concierge-style, personalized service to utilization review and legal department clients. He serves as a point-of-contact for customers and helps connect them with Medical Equation solutions best suited to fit their needs.

In addition to cultivating relationships with new clients and growing relationships with existing customers, Mr. Ward regularly conducts continuing education courses on an array of topics. He enjoys speaking and he is adept at imparting information in a way that resonates with insurance industry professionals.

His career path prior to joining Medical Equation includes owning and operating a multi-clinic physical therapy business, working as an account executive for a workers' compensation medical support company and serving as a paramedic. He is an avid outdoorsman and father of four.