

BIOGRAPHY

KAITLIN H. UPCHURCH

Senior Vice President, FINPRO
Zone Cyber Practice Leader



CURRENT RESPONSIBILITIES

Kaitlin Upchurch is a senior client advisor and placement specialist in the FINPRO division of Marsh Wortham's Dallas, Texas office. She also leads the Marsh Wortham Zone as the Regional Cyber Practice Leader. Since joining Wortham and now Marsh Wortham, Kaitlin has serviced primarily public and large privately held companies. She has a particular focus on the Cyber Liability insurance market and has worked to develop manuscript forms for a range of clients and industries. She has developed strategic relationships with underwriters and broker partners both domestically as well as in London and Bermuda markets.

EXPERIENCE

Kaitlin began her career at Chubb Insurance as an Executive Protection Underwriter working with all financial product lines including directors and officers liability, employment practices liability, cyber liability, professional liability, fiduciary liability, crime coverage, and kidnap and ransom coverage.

Since beginning her career, Kaitlin has focused solely in the niche business of Management, Professional, and Cyber Liability insurance products. As an underwriter in Chubb's Executive Protection practice group, she developed relationships with product underwriting specialists, product brokers, and various vendors who support this particular sector of the insurance industry.

She joined Wortham in 2010 as a member of the firm's Professional Indemnity Practice and her areas of expertise included client advisory, placement strategy, claims management, and coverage evaluation for both domestic and foreign clients. Now as part of Marsh Wortham, Kaitlin has continued her capacity in a financial products role serving as a placement specialist and client advisor on the Marsh FINPRO team.

EDUCATION

- BS in Business and French, Wake Forest University
- French, American University of Paris

AFFILIATIONS

- Risk & Insurance Magazine's At Large Power Broker and Rising Star Broker Award in 2016

- Professional Liability Underwriting Society (PLUS) – Former Texas Chapter Steering Committee & Future PLUS Ambassador
- Young Risk Professionals of Texas – Former Statewide Director of Finance
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